Course Description: Participants will focus on additional planning of the project while examining issues such as risk, budgeting, and how to maintain quality throughout the project. Specifically, this course will focus on conducting risk analysis, problem solving, handling conflict, and maintaining quality throughout the entire project. In Phase III, when planning the budget, quality and risk are aligned with Project Management Institute’s knowledge areas of the PMBOK® Guide. Each course will utilize both new content as well as best practices.

Method of teaching: Students will use discussion, cases, and group activities to facilitate the course.

Course Objectives:
Budgeting, Quality, and Risk

Objective 1: Identify seven things which must be communicated in every project
- Review who should be communicated to
- Evaluate the results of poor communication
- Identify a checklist for team meetings
- Analyze signs of poor updates
- Describe ways to communicate bad news

Objective 2: Compare old and new philosophies in project management
- Define quality for today’s projects
- Identify a prevention mentality rather than a reactive one
- Evaluate data that must be analyzed

Objective 3: Set guidelines for executing continuous quality through the project
- Examine continuous process improvement for project processes
- Develop rules for continuous improvement
- Analyze where continuous improvement can help
- Discuss symptoms of quality concerns in past and future projects
- Design a continuous improvement project team’s concern
- Judge ways to reduce resistance from organizational culture
- Compare roadblocks to continuous improvement and quality initiative
Objective 4: Predict characteristics to the cost of quality in projects
• Choose techniques for involving co-workers
• Evaluate Deming’s seven deadly diseases
• Identify Juran’s six-step approach to quality
• List steps for creating a quality action plan in projects
• Discuss implementation of the quality action plan
• Examine ways of monitoring the quality action plan
• Identify the strengths and weaknesses of Gantt charts
• Discuss the strengths and weaknesses of CPM charts

Problem Solving Module

Objective 5: Classify who should be on the problem-solving team
• Evaluate why participation helps solve the problem faster
• Discuss benefits of problem-solving analysis in projects
• Review what influences the problem-solving experience in projects
• Define the problem-solving processes for successful projects
• Assess the resources needed to fulfill the problem-solving plan

Objective 6: Examine creative solutions in solving project plans
• Compare what to do if you inherit a goofy solution
• Perform a SWOT Analysis
• Evaluate the four steps to Force Field Analysis
• Discuss the benefits of Force Field Analysis

Objective 7: Define contingency planning and examine the crisis correctly
• Evaluate how to implement the solution
• Discuss seven keys to problem solving implementation
• Identify the seven reasons for implementation failure

Negotiation Module

Objective 8: Analyze the benefits of negotiations
• Examine killer mistakes in negotiations
• Evaluate three ways of bargaining
• Discuss the three views of preparation
• Identify techniques for personal preparation
• Assess preparation techniques to counter your opponent

Objective 9: Design and arrange the first session
• Review how and why to set parameters in project negotiations
• Classify techniques for handling emotionally charged issues
• Identify standard negotiation funnelling practices
• Design questions that benefit your position while working on projects
• Discuss words to use in the questions for greater impact

Objective 10: Analyze barriers to overcome during negotiations
• Identify guidelines for examining the opponent’s position
• Evaluate research techniques for checking out the opponent

(Continued on next page)
Objective 11: Examine ways to overcome price objections in project resources

- Discuss the benefits of reinforcing price before negotiations
- Analyze standard negotiation strategies
- Identify techniques to use to follow up after the deal is made

**Project Management III Best Practices**

**PROJECT MANAGEMENT PLANNING**

- Planning is the Seed for Success
- Responsibilities
- Terminology

**PLANNING PROCESS AND PROJECT PLAN**

- What is Project Planning
- The Planning Process
- Importance of the Project Plan
- Steps in the Planning Process
- Overview of Project Scheduling

**ACTIVITY DEFINITION AND SEQUENCING**

- Develop Project Tasks
- Define Task Relationships
- Defining Deliverables
- Development of a Project Schedule
- Define Precise and Measurable Milestones
- Steps to Creating a Project Schedule
- Estimate Task Duration
- Define Priorities
- Define Critical Path
- Document Task Relationship
- Document Assumptions
- Review the Results

**BUDGETING**

- Overview of Project Budgeting
- Identify Cost Factors
- Project Estimate Summary Worksheet
- Instructions for the Project Estimate Summary Worksheet
- Document Assumptions
- Review the Cost Estimates
- Estimated Cost at Completion Report

**CONFIGURATION MANAGEMENT**

- Configuration Management
- Configuration Management Organization
- Configuration Management Plan
- Tasks During the Planning Phase
- Relationship to Quality Management
- Authority and Responsibility
- Control Items
- Configuration Management Procedures
- Storage of Control Items
- Configuration Management Goes Beyond Development

**QUALITY PLANNING**

- Quality Process
- Creating the Quality Plan
- Responsibility for Quality
- Independence of the Quality Assurance Team
- Checklist
- References

**REQUIREMENTS DEFINITION**

- Importance of Project Requirements
- When are Requirements Defined?
- Requirements Specifications
- Who Defines Requirements?

(Continued on next page)
• Requirements Traceability
• Approvals
• Managing Requirements Changes
• References

RESOURCE PLANNING
• Overview of Resource Planning
• Determining the Size of the Team
• Determining Required Skills
• Identifying Required Non-Labor Assets
• Define Resource Profiles
• Forming the Team
• Support Functions
• Define Assumptions

RISK MANAGEMENT PLAN
• Identify Risks
• Risk Management Process
• Responsibility for Risk Identification
• Risk Management Worksheet Instructions
• Contingency Planning
• Risk Management Worksheet Sample
• Suggested Preventive and Contingency Measures
• Risk Identification Summary (Top Five Risk)

PROJECT PLAN FORMAT
• The Project Plan Template
• Plan Approval
• Project Summary
• Project Charter
• Project Trade Off Matrix and Status Summary
• Project Organization
• Activity List / Work Breakdown Structure
• Work Product Identification
• Project Schedule
• Estimated Cost at Completion
• Resource Loading Profiles
• Requirements
• Risk Management Plan
• Configuration Management Plan
• Quality Plan
• Top Five Issues
• Issue Item Status
• Action Item Status